

**EVERY DIAL COUNTS.
ONLY THE BOLD RISE.**

neighborly



**THE
DIAL GAMES**



CALL BLITZ PLAYBOOK

2026

Let the Games begin.

As we head into 2026 with renewed focus and determination, it's time to step up our performance and drive strong customer growth across the brand. Maintaining a healthy customer count and increasing year-over-year results will require every team to bring their best effort.

Call blitzes remain one of the most effective ways to create quick momentum and convert leads into revenue. With a focused burst of outreach, your team can re-engage warm and cold leads, reach out to past customers, and follow up on open estimates that are ready to move forward. Your POS is full of opportunity, waiting for someone bold enough to claim it.

This year, we introduce The Dial Games, where every dial counts and only the bold rise. This challenge is designed to spark healthy competition, inspire action, and build high energy across the System. Beyond generating revenue, these events unite teams, boost morale, and strengthen a shared sense of purpose.

Gather your team. Set your strategy. Step into the arena ready to compete.



The Dial Games Command Center

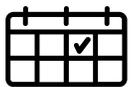
For the latest updates, tips, and progress, bookmark the *The Dial Games Command Center website!*

<https://www.NeighborlyBrands.com/Call-Blitz/>



Call Blitz Dates

We've designated a total of 6 Call Blitz dates to help you organize, set time aside and focus your efforts for maximum impact, however qualifying entries towards winning a contest prize can occur anytime beginning **March 12 to May 30, 2026**, by 5pm local time. Don't miss your chance to claim victory and check out the prizes at the end of this playbook, **with Neighborly awarding more than \$200,000 in prizes!**



Mark your Calendar!

- March 12, 2026
- March 26, 2026
- April 9, 2026
- April 23, 2026
- May 7, 2026
- May 21, 2026

Contest ends May 30, 2026, at 5 p.m. local time.

What is a Qualifying Entry?

Qualifying entries towards winning a contest prize can occur anytime beginning **March 12 to May 30, 2026**, by 5pm local time.

Our Call Blitz counts a qualifying entry as:

A past customer who is reactivated	or	An unconverted prospect	or	A past or recent estimate
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↳ who books an appointment or another service as a result of your outreach.

Each individual customer record counts as one entry.

Submit Your Entries

Simply scan the QR code with your phone or copy and paste the form URL in your browser.

Bookmark the link to make weekly submissions fast and seamless.



<https://neighborly.jotform.com/260474011491854>

Pro Tip: Submit your entries weekly instead of waiting until the end. This keeps your tracking accurate, reduces errors, and ensures nothing gets missed.





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GAMES**



**EVERY DIAL COUNTS.
ONLY THE BOLD RISE.**

Give Kudos!

We hope you will interact with us throughout the *Dial Games*!

Visit and bookmark this online “kudo board” below! It’s a great place to share exciting tips, customer reactions, and celebrations as you and your team grow your customer count!

Click the link or scan the QR code below to visit our dedicated Dial Games Call Blitz Kudo Board!



<https://neighborly.kudoboard.com/boards/N81M4Tp4/CallBlitz2026>

Setting Up Your Call Environment

Stepping into The Dial Games begins with preparation. A strong setup can determine how far you advance in the competition. Follow these best practices to create an environment that keeps you focused, energized, and ready to make every dial count.



Choose a Quiet, Distraction-Free Space

Find a location where you and your team can focus without interruptions. Minimize background noise and distractions to keep conversations professional and engaging.



Test Your Phone and Headset

Ensure your phone or headset is working properly before you start. Clear audio is key to keeping the conversation smooth and professional.



Keep Your Script and Offers Handy

Have your call scripts, voicemail scripts and offers details easily accessible so you can confidently guide the conversation and handle objections.



Prepare for Common Objections

Consider potential customer objections and have responses ready to address concerns effectively. Role play objections with your team ahead of time.



Have a Positive and Energetic Mindset

Your tone matters! Smile while you speak—it makes a difference in how you come across over the phone.



Celebrate the small wins along the way!

Visit our *Neighborly Call Blitz* kudo board and give your team shout outs and have your own kudo “whiteboard” in the office to provide encouragement and support!

Call Blitz Guidelines

In anticipation of the upcoming contest, please familiarize yourself with these guidelines and best practices around calling potential and existing customers. Ultimately, you are responsible for your compliance with all applicable laws during this contest and beyond. You cannot rely on us, a vendor or third party for compliance. If you fail to follow the law, your liability can be significant. Below are some key reminders:

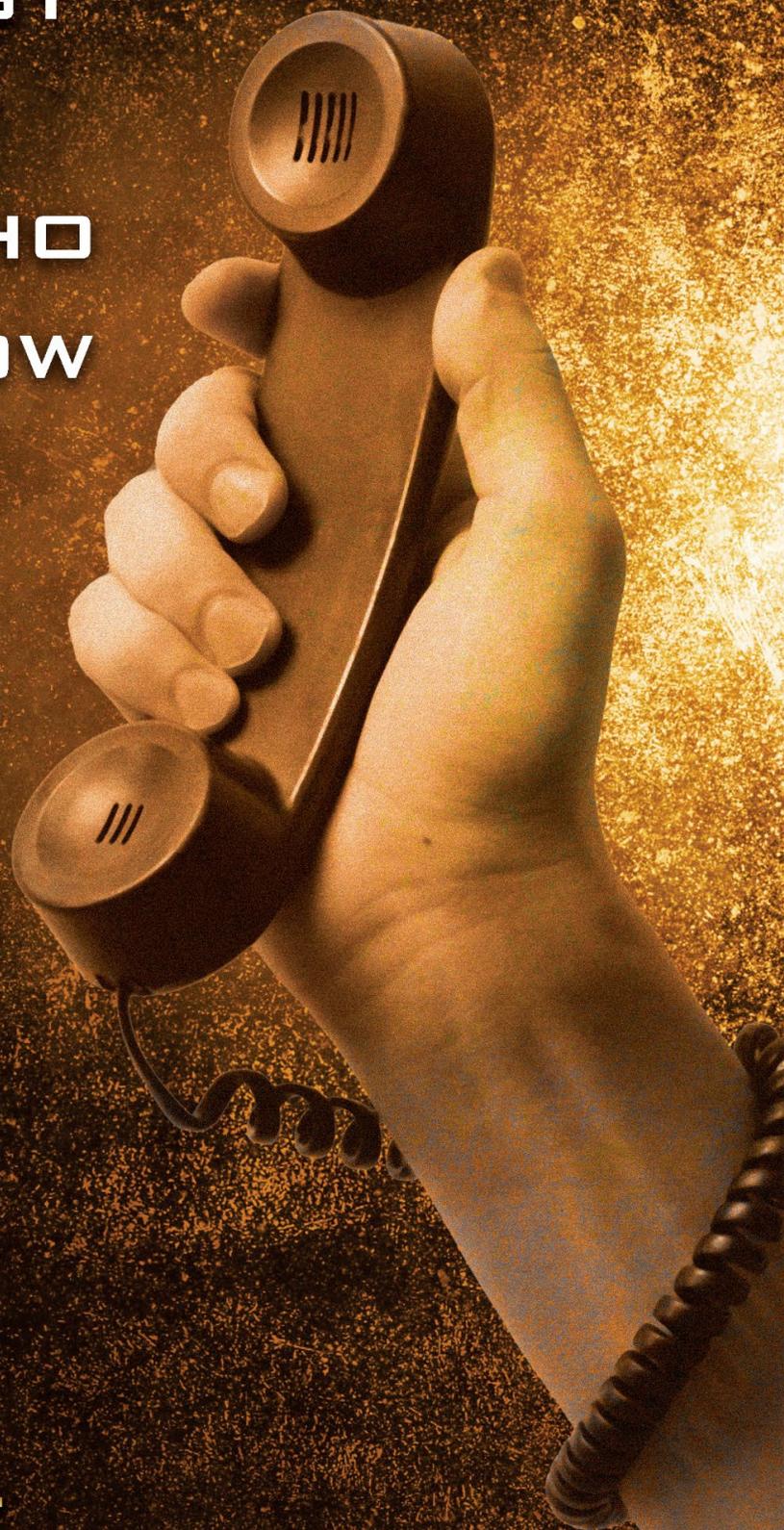
- CHECK all phone numbers against the National Do Not Call Registry (“DNC”) and do not call or text anyone who is on the list unless you have express written consent or an established business relationship.
- CHECK all phone numbers against your internal Do Not Contact list and do not call or text anyone who has previously asked not to be contacted, even if they previously gave consent or had an established business relationship.
- Do NOT call numbers and expect the consumer to tell you they are on the DNC. The call is a violation if that consumer was on the DNC before you called them. Apologizing and ending the call does not avoid liability.
- Do NOT make any calls outside of reasonable business hours. This applies to the time zone of the person you are dialing, so if you are dialing to earlier time zones be aware and be considerate. You must never dial outside of the 8 a.m. to 9 p.m. time frame (in the call recipient's time zone).
- Do NOT use autodialers or robo-dialers to call or text cell phones unless you have express written consent from the recipient.
 - Best to assume all phone numbers are cell phone numbers (or are ported to cell phones).
- Do NOT send automated or pre-recorded messages to any phone number unless you have express written consent from the recipient.
- Do NOT text someone unless you have their express written consent and you must comply with TCPA, including instructions and the ability to opt-out.

Failure to comply with federal and state laws (which can be even more restrictive) governing the various methods used to contact consumers (i.e., calls, e-mails, texts, faxes) can lead to significant monetary penalties.



**YOUR HOTTEST
LEADS ARE
THE ONES WHO
ALREADY KNOW
YOU.**

**STOKE THE
FIRE AND
BRING THEM
BACK!**



neighborly
THE
**DIAL
GAMES**

Gather Your List

As an introduction to the next section, we are overviewing what defines the date and/or criteria for a past customer for our Brand. Also, we know your resources may be limited or your ability to target the entire past customer contact list may not be feasible, therefore we've outlined best practices and tips to ensure you contact the most important past customers in priority order.

Past Customer Definition

Past customers are defined as:

Any customer that is in completed status within Onverity.

Prioritization Criteria

Prioritize these types of opportunities:

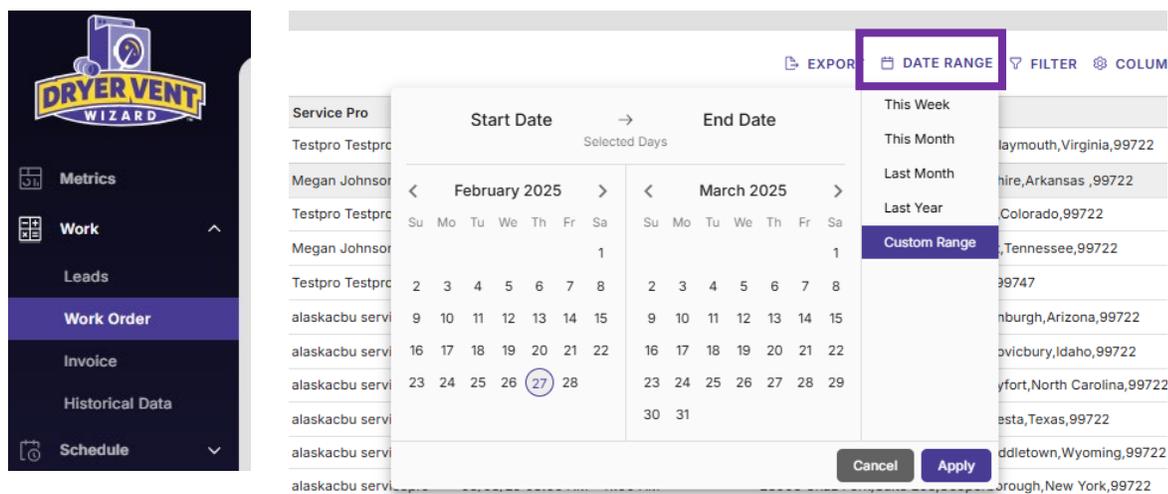
- **Previous customers from the last 12-24 months**
- **Unconverted estimates**
- **Canceled appointments**
- **Uncontacted leads from the last 30-60 days**

Gather Your List

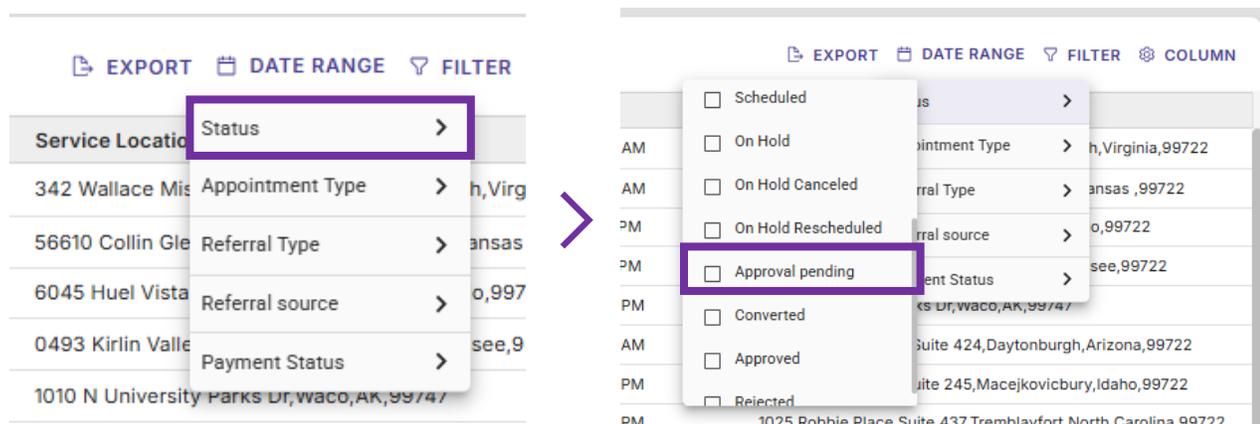
Steps to Pull your Pending Estimates Contacts

We have provided a detailed, easy step-by-step process for exporting past customer list from our Point-of-Sale (POS) system. If you have any questions as you follow the next few pages, please direct your questions to Jenny Phan at jenny.phan@nbly.com or by phone at 734-822-6112.

Step 1: Click on **Work > Work Order** > Select date range



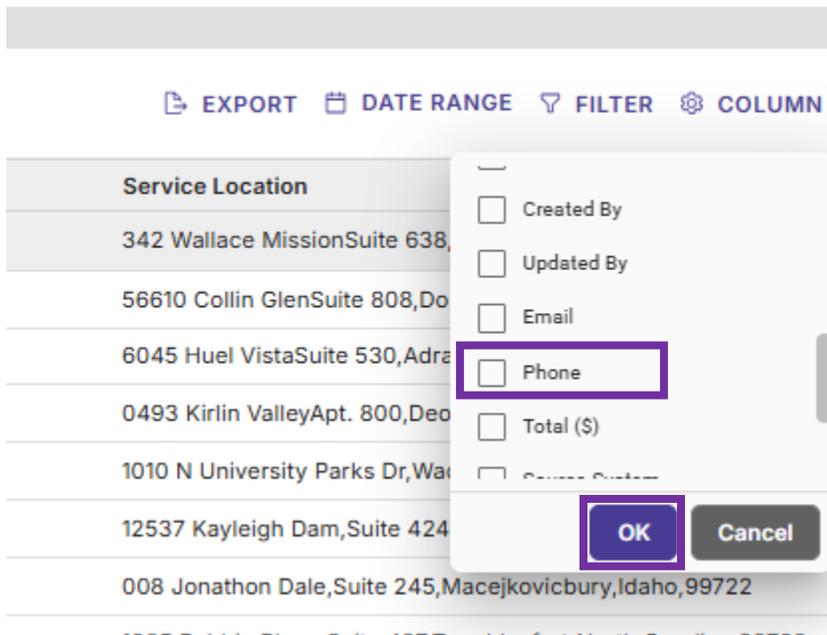
Step 2: Select **Filter > Status > Approval Pending**



Gather Your List

Steps to Pull your Pending Estimates Contacts

Step 3: Click on **Column** > Select **Phone** and uncheck any unnecessary items > Click **Ok**



Step 4: Export data by clicking **Export**. This will download the document as a CSV. Make sure to save this file as an Excel file.



Call Scripts Ideas

We have provided you recommended outbound call script ideas with key messaging to be used during the Call Blitz. Your final script should be clear, compelling, and aligned with our brand voice. Consider including urgency, exclusivity, and personalization to offer the best chance of booking a new service or appointment.

Calling Pending Estimates Script

Good [morning/afternoon], is this [Client's Name]?

Hi, this is [Your Name] from [Dryer Vent Wizard]. How are you today?

I'm calling to follow up on the estimate we provided for your dryer system at [property address or description of the project]. I wanted to check to see if you had any questions or if you needed any additional information before moving forward.

Pause for Response:

- If they need more information, offer to clarify or explain further.
- If they're ready to proceed: *Great! I can assist you in scheduling the work at a time that's convenient for you.*

If They Haven't Made a Decision Yet:

I understand that making a decision takes time. Is there anything holding you back from proceeding with the estimate we provided? Perhaps you have some additional questions, or would you like to review the details again?

Voicemail Script Ideas

We have provided recommended voicemail script that can be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Including urgency, exclusivity, and personalization will ultimately increase response rates.

A good voicemail should consist of:

- Introduction – Short as possible, name & call back
- Value differentiator – 1 or 2 sentences on why the prospect will benefit from doing business with you
- Call back – clearly and slowly state your call back information

Voicemail Script 1 Title: Open Estimate

Hi (Customer Name) this is _____ from Dryer Vent Wizard. We wanted to see if you had any additional questions regarding your estimate or need anything else from us to make a decision. Once again, it's _____ from Dryer Vent Wizard at xxx-xxx-xxxx.

Voicemail Script 2 Title: Open Estimate

Hi [Customer's Name], this is [Your Name] from Dryer Vent Wizard. I'm just following up on the estimate we provided for your dryer vent cleaning services. I wanted to check in and see if you had any questions or if there's anything else you need to help make your decision.

We understand how important it is to keep your dryer running safely and efficiently, and we'd love to help with that. If you're ready to move forward, we still have availability and would be happy to get you scheduled at your convenience.

If you've already made another decision, no worries at all! But if you're still interested, feel free to give me a call back at [Phone Number], or you can respond by email if that's easier for you.

Thanks again, and I look forward to hearing from you soon!

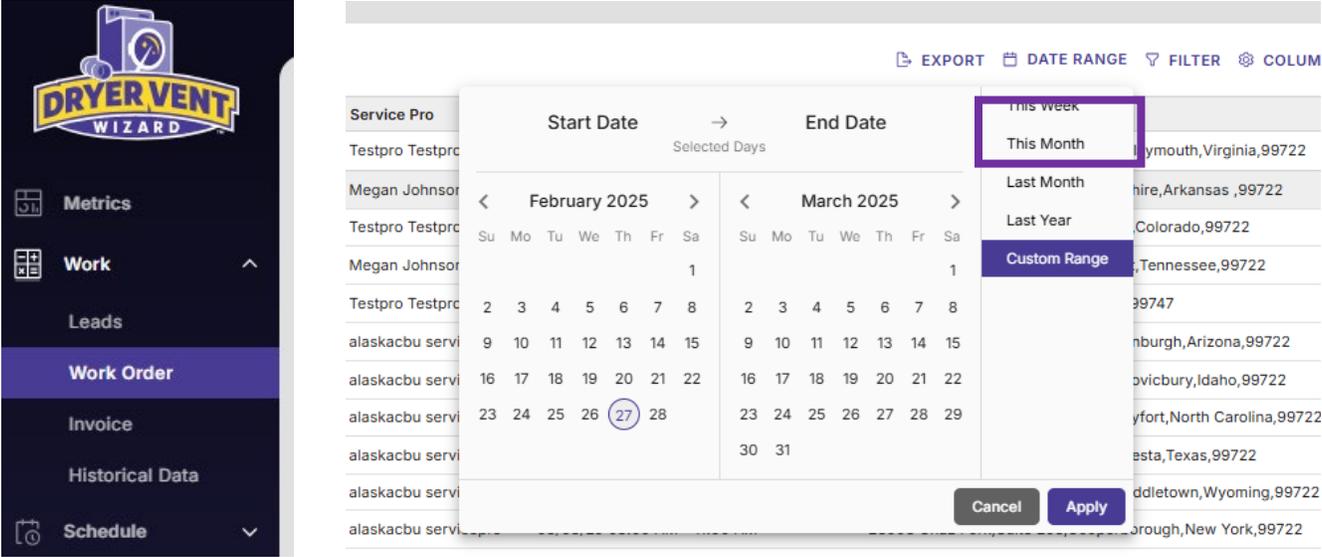


Gather Your List

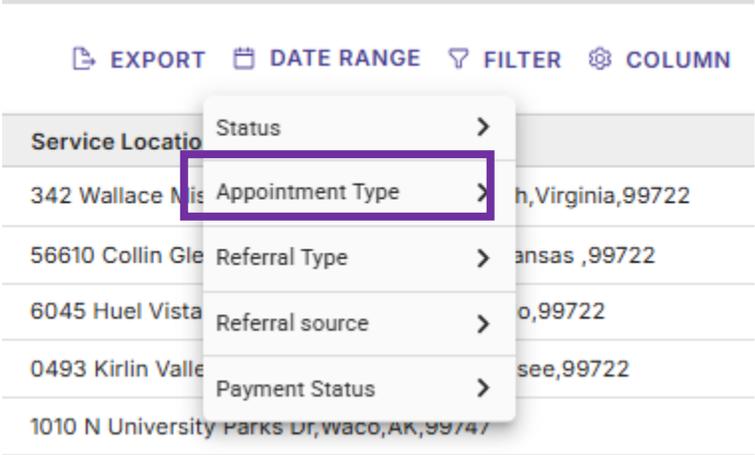
Steps to Pull your Past Customer Contacts

We have provided a detailed, easy step-by-step process for exporting past customer list from our Point-of-Sale (POS) system. If you have any questions as you follow the next few pages, please direct your questions to Jenny Phan at jenny.phan@nbly.com or by phone at 734-822-6112.

Step 1: Click on **Work > Work Order >** select date range



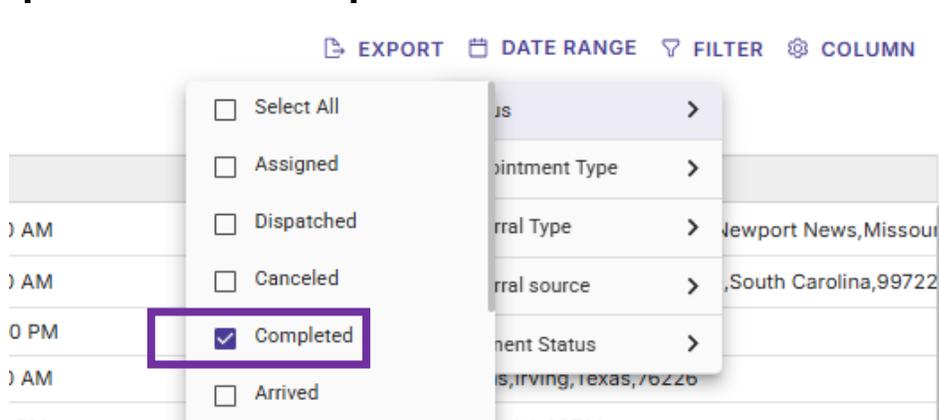
Step 2: Select **Filter > Status**



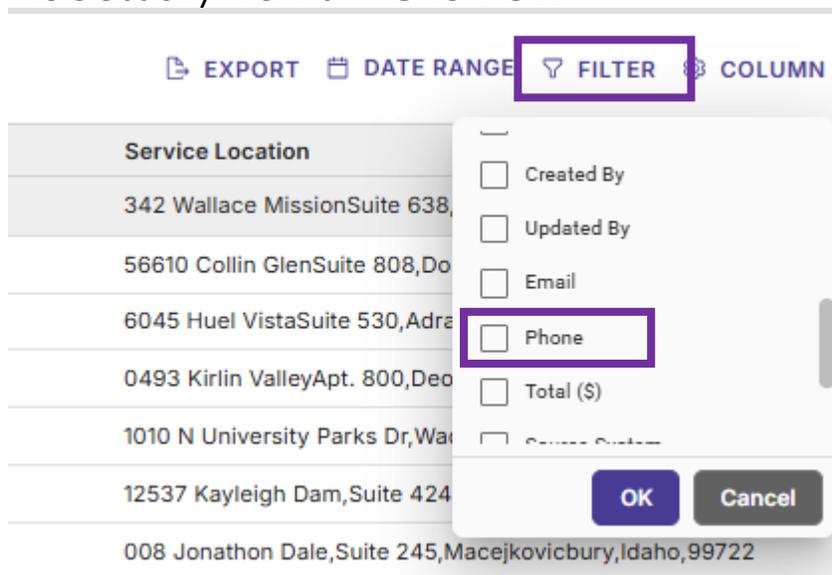
Gather Your List

Steps to Pull your Past Customer Contacts

Step 3: Select Completed



Step 4: Click on **Column** > Select **Phone** and uncheck any unnecessary items > Click **Ok**



Step 5: Export data by clicking Export. This will download the document as a CSV. Make sure to save this file as an Excel file.



Call Scripts Ideas

We have provided you recommended outbound call script ideas with key messaging to be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Consider including urgency, exclusivity, and personalization to offer the best chance of booking a new service or appointment.

Calling Past Customers Script

Hi [First Name], this is [Your Name] from Dryer Vent Wizard. How are you doing today?

It's been a while since we last cleaned your dryer vents, and I wanted to check in to see how everything's been working for you.

As you know, regular dryer vent cleaning is super important for keeping your home safe and efficient. Clogged vents can lead to longer drying times, higher energy bills, and even fire hazards.

*To make it easy for you to stay on top of this, we're offering you an exclusive ****xxxx off your next dryer vent cleaning service****!*

Would you like to schedule your cleaning today? I can get you set up right now—it only takes a minute.

Call Scripts Ideas

Handle Objections

- **If they say they're busy:** *I totally understand! How about I send you a quick email with the details so you can book at your convenience?*
- **If they say they don't need it yet:** *No problem! When would be a better time for us to follow up?*

Close

Great! I'll go ahead and schedule your service for [Insert Date/Time]. You're all set, and we'll see you then. Thanks for choosing Dryer Vent Wizard again—we really appreciate it!

If No Sale

No worries at all! I'll send you an email with the details of the offer so you can reach out when you're ready. Thanks for your time, and have a great day!

Voicemail Script Ideas

We have provided recommended voicemail script that can be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Including urgency, exclusivity, and personalization will ultimately increase response rates.

A good voicemail should consist of:

- Introduction – Short as possible, name & call back
- Value differentiator – 1 or 2 sentences on why the prospect will benefit from doing business with you
- Call back – clearly and slowly state your call back information

Voicemail Script 1 Title: Past Customer

*Hi [First Name], this is [Your Name] from Dryer Vent Wizard. I hope you're doing well! It's been a while since we last cleaned your dryer vents, and I wanted to reach out with a special offer just for you. To help keep your home safe and efficient, we're offering you ****xxx off your next dryer vent cleaning service****!*

Clogged dryer vents can lead to longer drying times, higher energy bills, and even fire hazards, so now's the perfect time to schedule your next cleaning.

Give us a call at [Insert Phone Number] or visit [Insert Website URL] to book your service. This offer is only valid until [Insert Expiration Date], so don't wait!

Looking forward to hearing from you!



Voicemail Script Ideas

We have provided recommended voicemail script that can be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Including urgency, exclusivity, and personalization will ultimately increase response rates.

Voicemail Script 2 Title: Past Customer

Hi (Customer Name) this is _____ from Dryer Vent Wizard at xxx-xxx-xxxx. I'm calling because we've appreciated your business in the past and are offering return customers [mention incentive under local offers section]. Once again, it's _____ from Dryer Vent Wizard at xxx-xxx-xxxx.

Voicemail Script 3 Title: Past Customers

Hi [Customer's Name], this is [Your Name] from [Your Dryer Vent Wizard Company Name]. I hope you're doing well! I just wanted to check in and see if you are ready to schedule your dryer vent cleaning services. We're currently offering some special promotions for repeat customers, and I'd love to discuss those with you if you're interested. Feel free to give me a call back at [Your Phone Number] or shoot me an email at [Your Email]. I look forward to hearing from you.

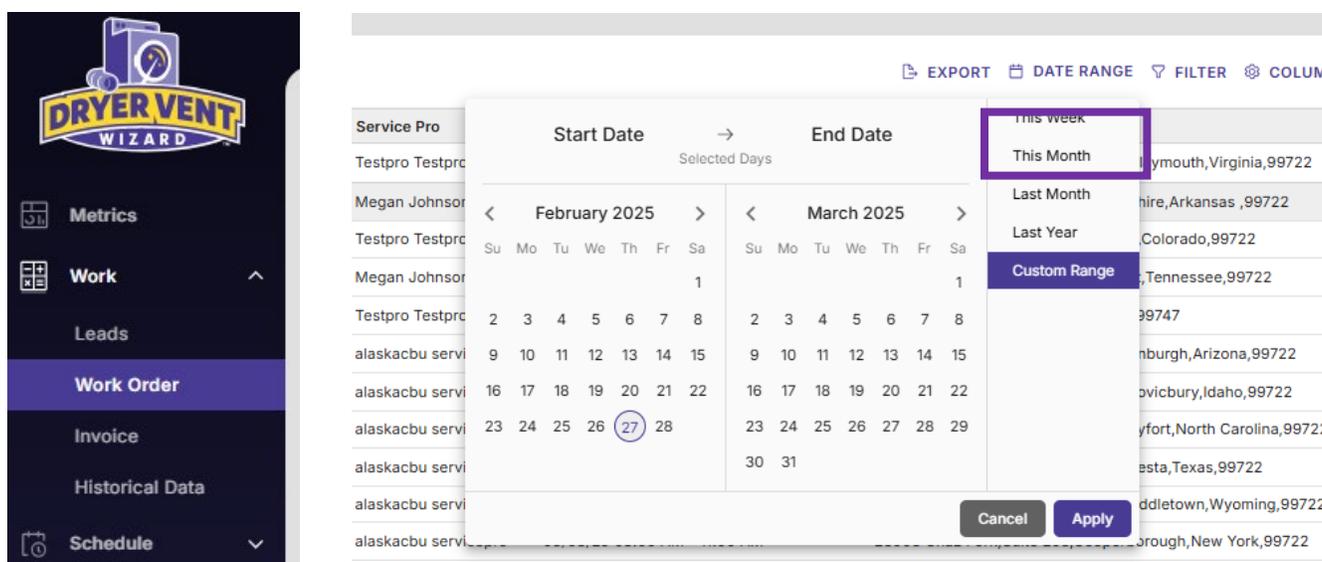
Thanks again for choosing [Your Dryer Vent Wizard Company Name] and have a wonderful day!

Gather Your List

Steps to Pull your Canceled Customer Contacts

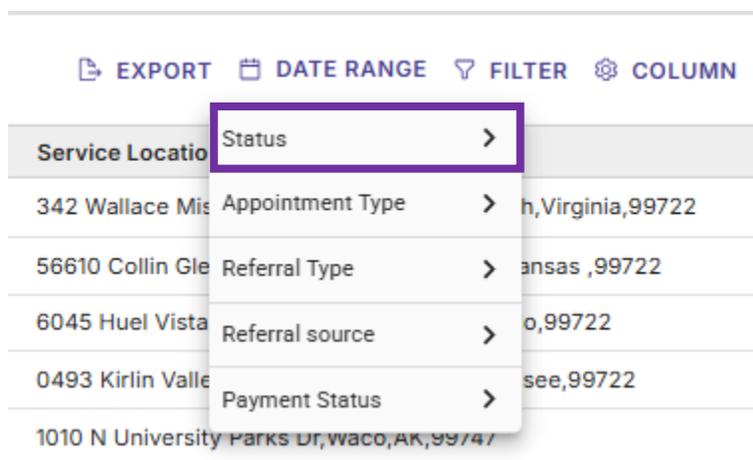
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Step 1: Click on **Work > Work Order** > select date range



The screenshot shows the Dryer Vent Wizard mobile app interface. On the left is a navigation menu with options: Metrics, Work, Leads, Work Order (highlighted), Invoice, Historical Data, and Schedule. The main screen displays a table of service records. A 'DATE RANGE' dialog is open, showing two calendar views for February 2025 and March 2025. The date 27 in February is circled. A dropdown menu is open over the dialog, with 'This Month' highlighted. The table background shows columns for 'Service Pro', 'Start Date', and 'End Date'.

Step 2: Select **Filter > Status**

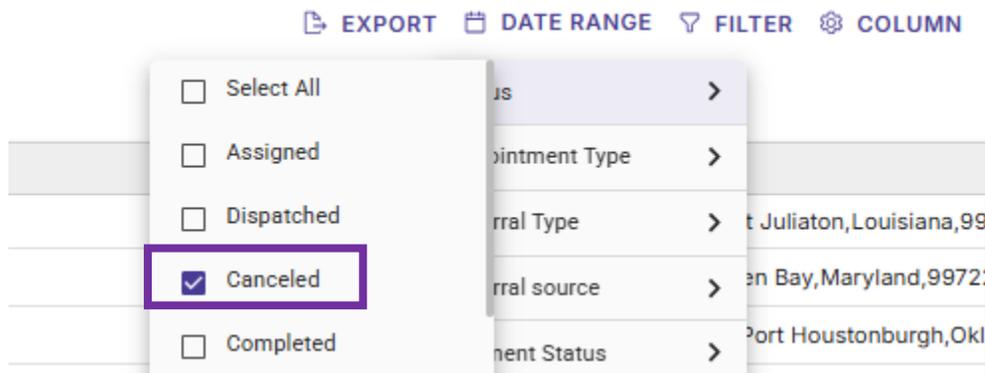


The screenshot shows the Dryer Vent Wizard mobile app interface with the 'FILTER' menu open. The 'Status' option is highlighted. The background shows a table with columns for 'Service Location', 'Appointment Type', 'Referral Type', 'Referral source', and 'Payment Status'. The table contains several rows of service records with their respective locations and appointment details.

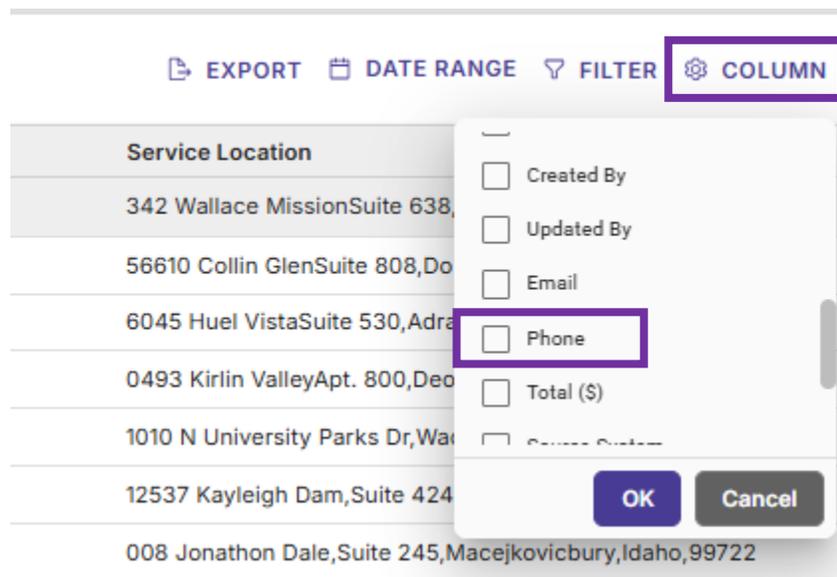
Gather Your List

Steps to Pull your Canceled Customer Contacts

Step 3: Click on **Canceled**



Step 4: Click on **Column** > Select **Phone** and uncheck any unnecessary items > Click **Ok**



Step 5: Export data by clicking Export. This will download the document as a CSV. Make sure to save this file as an Excel file.



Call Scripts Ideas

We have provided you recommended outbound call script ideas with key messaging to be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Consider including urgency, exclusivity, and personalization to offer the best chance of booking a new service or appointment.

Calling Canceled Work Orders Script

Hi [Customer's Name], this is [Your Name] from Dryer Vent Wizard. I noticed that your recent work order was canceled, and I wanted to quickly check in to see if everything's okay.

I completely understand if something came up on your end or if you've decided to go with another provider. However, I just wanted to let you know that we're still here to help and would love to assist you if you're still interested in getting this work done.

We know how important it is to get things taken care of, and we'd be happy to find a time that works better for your schedule or help you get back on track with our services.

Would you be open to rescheduling? I'd be happy to help you find a time that's convenient for you. Or if you've already gone in another direction, I completely understand, but I'd love to have the opportunity to work with you if anything changes.

How does that sound to you?

Voicemail Script Ideas

We have provided recommended voicemail script that can be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Including urgency, exclusivity, and personalization will ultimately increase response rates.

A good voicemail should consist of:

- Introduction – Short as possible, name & call back
- Value differentiator – 1 or 2 sentences on why the prospect will benefit from doing business with you
- Call back – clearly and slowly state your call back information

Voicemail Script 1 Title: Canceled appointment

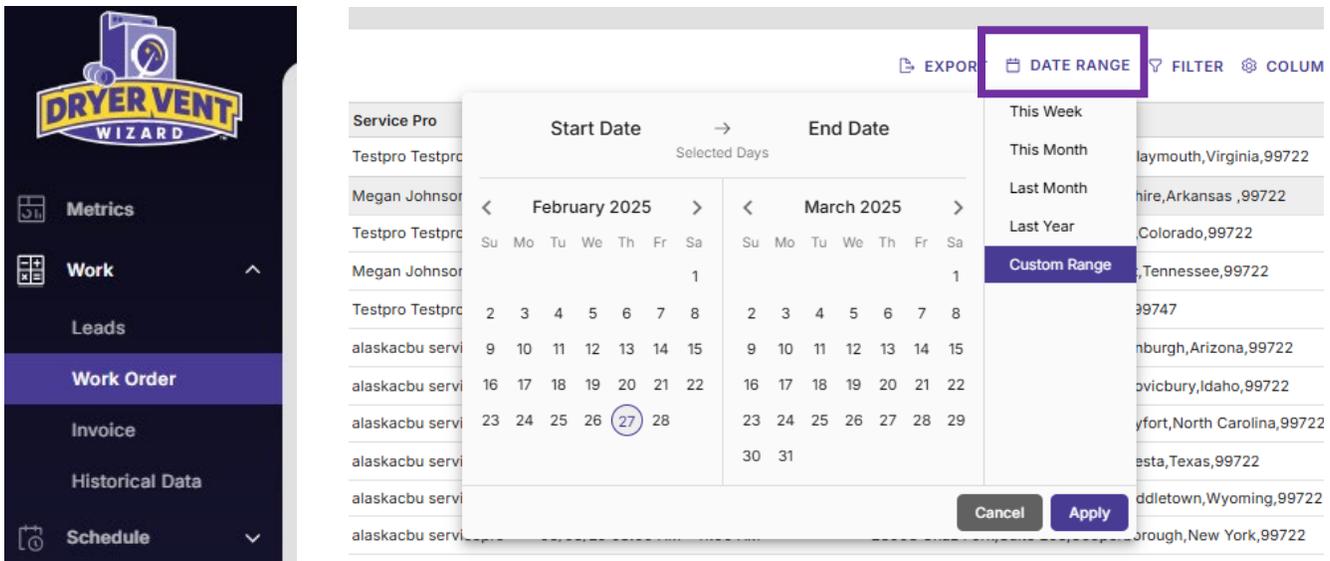
Hi (Customer Name) this is _____ from Dryer Vent Wizard at xxx-xxx-xxxx. I saw that your appointment was canceled, and I just wanted to check in to see if there was anything we could do to help. If something came up or if you already found another provider, no problem at all-we totally understand. But if you're still interested in getting your dryer vent cleaned, we'd love to help. Regular cleaning is key to keeping your home safe and your dryer running efficiently, and we have openings to reschedule at your convenience. Once again, it's _____ from Dryer Vent Wizard at xxx-xxx-xxxx.

Gather Your List

Steps to Pull your Unconverted Lead Contacts

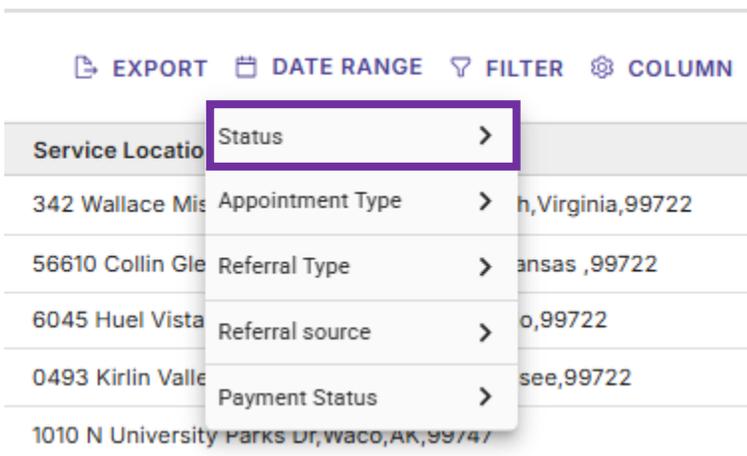
We have provided a detailed, easy step-by-step process for exporting past customer list from our Point-of-Sale (POS) system. If you have any questions as you follow the next few pages, please direct your questions to Jenny Phan at jenny.phan@nbly.com or by phone at 734-822-6112.

Step 1: Click on **Work > Work Order** > select date range



The screenshot shows the Dryer Vent Wizard mobile application interface. On the left is a dark navigation menu with the following items: Metrics, Work (selected), Leads, Work Order (highlighted in purple), Invoice, Historical Data, and Schedule. The main screen displays a data table with columns for Service Pro, Start Date, and End Date. A 'DATE RANGE' dialog box is open, showing two calendar views for February 2025 and March 2025. The date 27 is circled in the February calendar. The dialog box also includes a 'Custom Range' option and 'Cancel' and 'Apply' buttons. The table background shows service records with locations like 'Plymouth, Virginia, 99722' and 'Tennessee, 99722'.

Step 2: Select **Filter > Status**



The screenshot shows the Dryer Vent Wizard mobile application interface. At the top, there are icons for EXPORT, DATE RANGE, FILTER (selected), and COLUMN. Below this is a data table with columns for Service Location, Status, Appointment Type, Referral Type, Referral source, and Payment Status. A dropdown menu is open under the 'Status' column, showing options: Status, Appointment Type, Referral Type, Referral source, and Payment Status. The table background shows service records with locations like 'h, Virginia, 99722', 'ansas, 99722', 'o, 99722', 'see, 99722', and '1010 N University Parks Dr, waco, AK, 99747'.

Gather Your List

Steps to Pull your Unconverted Lead Contacts

Step 3: Make your selections

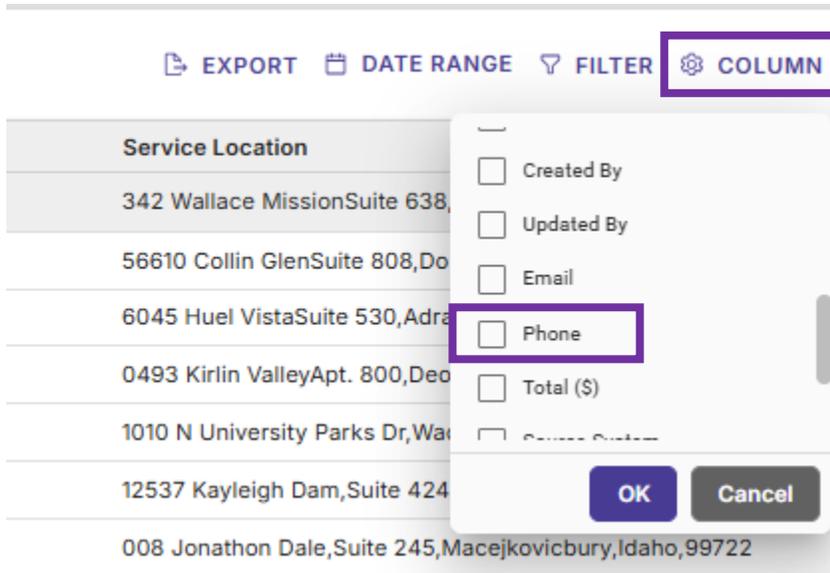
EXPORT DATE RANGE FILTER COLUMN MORE OPTIONS :

	is	>	Created Date
<input type="checkbox"/> Select All	Appointment Type	>	02/03/25
<input type="checkbox"/> New	Arrival Type	>	02/24/25
<input type="checkbox"/> In Progress	Arrival source	>	02/24/25
<input type="checkbox"/> Converted	Customer engagement	>	02/17/25
<input type="checkbox"/> Canceled	Disposition Code	>	02/18/25
			02/19/25

Gather Your List

Steps to Pull your Unconverted Lead Contacts

Step 4: Click on **Column** > select **Phone** and uncheck any unnecessary items > Click **Ok**



Step 5: Export data by clicking Export. This will download the document as a CSV. Make sure to save this file as an Excel file.



Call Scripts Ideas

We have provided you recommended outbound call script ideas with key messaging to be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Consider including urgency, exclusivity, and personalization to offer the best chance of booking a new service or appointment.

Calling Unconverted Leads Script

Hi [Customer's Name], this is [Your Name] from Dryer Vent Wizard. I hope you're doing well today! I'm reaching out because you had shown interest in scheduling a dryer vent cleaning with us, and I just wanted to follow up to see if you had any questions or if there's anything I can do to help you move forward.

I completely understand that life gets busy, and sometimes plans change, but if you're still thinking about getting your dryer vent cleaned, I'd love to assist you. A clean dryer vent is really important for both safety and efficiency, and I'm confident we can help make your home safer and your dryer run better.

Is there anything that's holding you back from scheduling? Or if you'd like, I can provide more details on how the process works or answer any questions you might have.

We still have availability, and I'd be happy to find a time that fits your schedule. If now isn't the right time, I completely understand, but I'd love to help when you're ready!

How does that sound? Any questions I can help address for you?

Voicemail Script Ideas

We have provided recommended voicemail script that can be used during the *Call Blitz*. Your final script should be clear, compelling, and aligned with our brand voice. Including urgency, exclusivity, and personalization will ultimately increase response rates.

A good voicemail should consist of:

- Introduction – Short as possible, name & call back
- Value differentiator – 1 or 2 sentences on why the prospect will benefit from doing business with you
- Call back – clearly and slowly state your call back information

Voicemail Script 1 Title: Unconverted Lead

Hi [Customer's Name], this is [Your Name] from Dryer Vent Wizard. I'm just following up regarding the dryer vent cleaning you inquired about. I wanted to see if you had any questions or if there was anything I could do to help you move forward with scheduling your service.

I know life gets busy, but regular dryer vent cleaning is really important for safety and efficiency—plus, it helps keep your dryer running smoothly. We'd love to assist you with this.

If you're still interested, we have availability and can find a time that works best for you. Feel free to give me a call back at [Phone Number]

Thanks so much, and I look forward to hearing from you!



Local Offer Ideas

We highly recommend you have local offers to entice past customers to book another service or project! Keep in mind when winning back a past customer, you don't have the cost of acquiring them, therefore based on the type of project or service, an offer may just put more appointments on the board!

Consider making a more competitive offer than you would for new customers, as a first service after win back strategy.

Offer 1: Free Inspection

Disclaimer: Inspection fee waived with service. Offer cannot be combined with any other discount or promotion. Present coupon to service professional at time of service. Valid only at Dryer Vent Wizard of (insert DBA) before (insert date).

Offer 2: \$25 OFF any services

Disclaimer: Offer cannot be combined with any other discount or promotion. Present coupon to service professional at time of service. Valid only at Dryer Vent Wizard of (insert DBA) before (insert date).

Offer 3: 1/2 off inspection fee

Disclaimer: Offer cannot be combined with any other discount or promotion. Present coupon to service professional at time of service. Valid only at Dryer Vent Wizard of (insert DBA) before (insert date).

Offer 4: 20% OFF any services

Disclaimer: Offer cannot be combined with any other discount or promotion. Present coupon to service professional at time of service. Valid only at Dryer Vent Wizard of (insert DBA) before (insert date).



Local Incentive Ideas

Boost the stakes with local office prizes! A touch of friendly competition is a powerful way to keep your team engaged, motivated, and sharply focused on **growing overall customers**.

Prize Ideas for the Bold

- ★ **Cash Bonus** – A little extra \$ never hurt anyone!
- ★ **Extra PTO** – Let the winner take time off.
- ★ **Gift Cards** – Coffee, lunch, or a gas card.
- ★ **Team Lunch** – Celebrate with a meal!
- ★ **Trophy or Championship Belt** – Give the winner bragging rights with a fun, rotating prize.
- ★ **Company Swag** – Branded gear, tumblers, or even a comfy hoodie.
- ★ **Mystery Grab Bag** – Fill a bag with surprise goodies and let the winner choose blindly!

The stakes are high and the competition is intense—get your team ready to step up, compete boldly, **and win back those customers!**

Neighborly Prizes

Neighborly is excited to host our second *Call Blitz* campaign across 18 North American Brands! To support your efforts, and encourage a competitive spirit, we are pleased to offer numerous prizes across various revenue tiers to recognize and reward great effort! **Over \$200,000* in total prizes!**



First Place Prize

Local Marketing Investment to execute on local tactics in your market!



Second Place Prize

Ground Game materials to execute on local canvassing or other local community efforts in your market!



Third Place Prize

Customer appreciation gifts you can give to your most valued customers to earn more raving fans!

Revenue Tier	First Place	Second Place	Third Place
\$0 to \$500K	\$5,000	\$5,000	\$500
\$500K to \$1.5M	\$10,000	\$6,000	\$600
\$1.5M to \$3M	\$15,000	\$7,000	\$700
\$3M to \$6M	\$20,000	\$8,000	\$800
\$6M to \$10M	\$25,000	\$9,000	\$900
\$10M to \$25M	\$30,000	\$10,000	\$1,000
\$25M +	\$35,000	\$11,000	\$1,100

*If a winner is in Canada, prizes will be awarded in Canadian dollars, calculated based on the equivalent exchange rate in effect on the date of issuance.



If you need assistance at any point during the Call Blitz, please reach out to your Franchise Business Coach or your Local Performance Marketing Coach.

We're here to ensure your success!